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MEMORANDUM

Date: October 30, 2015
Subject: New LTL Protective Packaging Options
From: Metal Framing division of Atkore International

Acting on 'Voice of Customer' feedback; The Metal Framing division has developed shipping options for Less-than-Truck-Load (LTL) shipments of channel to reduce damages. The available options are,

1-5 Piece Quantities of Channel Shipped LTL

Part Number	Description	Price
902965	LTL-PVC-10, PVC Packaging for 10ft Channel	\$22.00
902966	LTL-PVC-20, PVC Packaging for 20ft Channel	\$27.50

Full Bundle (1-2) Quantities Shipped LTL

Part Number	Description	Price
902967	LTL-PALLET-10, Pallet Packaging for 10ft Channel	\$94.60
902968	LTL-PALLET-20, Pallet Packaging for 20ft Channel	\$132.00

When it is determined that an order will need to be shipped LTL, the Customer Service Representative will offer the customer the available option of protective packaging to minimize the damage commonly experienced when shipping LTL. If the customer chooses this option, Customer Service will add the appropriate part number and cost listed above as a line item to the order. This service is currently only available for shipments coming from Harvey, we will advise as we expand.

If you have any questions, please contact your customer service representative.

Thank you,

Tim Oliver
Director of Product Management
Metal Framing

